



NETC Nebraska Monitor and Control System (NMCS)

Proposal Response

RFP 5820 Z1

7th May 2018



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Form A
Bidder Contact Sheet
Request for Proposal Number 5820 Z1

Form A should be completed and submitted with each response to this RFP. This is intended to provide the State with information on the bidder's name and address, and the specific person(s) who are responsible for preparation of the bidder's response.

Preparation of Response Contact Information	
Bidder Name:	MNC Software
Bidder Address:	1010 Turquoise St Suite 250 San Diego, CA 92109, USA
Contact Person & Title:	Mr. Joel Bredeson
E-mail Address:	jbredeson@mncsoftware.com
Telephone Number (Office):	(858) 771-4606
Telephone Number (Cellular):	
Fax Number:	(858) 771-4488

Each bidder should also designate a specific contact person who will be responsible for responding to the State if any clarifications of the bidder's response should become necessary. This will also be the person who the State contacts to set up a presentation/demonstration, if required.

Communication with the State Contact Information	
Bidder Name:	MNC Software
Bidder Address:	1010 Turquoise St Suite 250 San Diego, CA 92109, USA
Contact Person & Title:	Mr. James Bloomfield
E-mail Address:	jbloomfield@mncsoftware.com
Telephone Number (Office):	(858) 771-4601
Telephone Number (Cellular):	(858) 337-2742
Fax Number:	(858) 771-4488

REQUEST FOR PROPOSAL FOR CONTRACTUAL SERVICES FORM

By signing this Request for Proposal for Contractual Services form, the bidder guarantees compliance

BIDDER MUST COMPLETE THE FOLLOWING

with the procedures stated in this Request for Proposal, and agrees to the terms and conditions unless otherwise indicated in writing and certifies that bidder maintains a drug free work place.

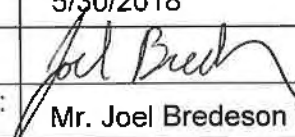
Per Nebraska's Transparency in Government Procurement Act, Neb. Rev Stat § 73-603 DAS is required to collect statistical information regarding the number of contracts awarded to Nebraska Contractors. This information is for statistical purposes only and will not be considered for contract award purposes.

_____ NEBRASKA CONTRACTOR AFFIDAVIT: Bidder hereby attests that bidder is a Nebraska Contractor. "Nebraska Contractor" shall mean any bidder who has maintained a bona fide place of business and at least one employee within this state for at least the six (6) months immediately preceding the posting date of this RFP.

_____ I hereby certify that I am a Resident disabled veteran or business located in a designated enterprise zone in accordance with Neb. Rev. Stat. § 73-107 and wish to have preference, if applicable, considered in the award of this contract.

_____ I hereby certify that I am a blind person licensed by the Commission for the Blind & Visually Impaired in accordance with Neb. Rev. Stat. §71-8611 and wish to have preference considered in the award of this contract.

FORM MUST BE SIGNED USING AN INDELIBLE METHOD (NOT ELECTRONICALLY)

FIRM:	MNC Software
COMPLETE ADDRESS:	1010 Turquoise Street, Suite 250, San Diego, CA 92109
TELEPHONE NUMBER:	(858) 771-4600
FAX NUMBER:	(858) 771-4488
DATE:	5/30/2018
SIGNATURE:	
TYPED NAME & TITLE OF SIGNER:	Mr. Joel Bredson Director of Software Engineering



1.1 Cost Proposal Summary - RFP 5820 Z1

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MNC Software is pleased to present this quote for the implementation of the NET Nebraska NMCS project requirement. As requested, MNC Software will provide a turnkey solution with a fixed price contract of \$1,096,952 USD. This includes the integration, full site acceptance test, documentation, and hand off of all required systems under the program.

The following provide a cost breakdown based on requirement section:

Section	Cost Summary
Transmission Systems and Remote Transmission	\$184,842
KUON	\$46,176
KHNE	\$47,929
KLNE	\$50,514
KMNE	\$50,553
KPNE	\$53,442
KRNE	\$53,442
KTNE	\$53,442
KXNE	\$47,929
KYNE	\$46,598
KUCV	\$44,022
Teleport	\$91,968
Facilities	\$36,133
Radio Terminal Equipment and Production Matrix Routing Switcher Systems	\$102,808
Master Control, Production Studios and Remote Systems	\$116,469
Web Services and IT Networking	\$41,690
Government Services Audio-Video	\$28,995

This quote is valid for 1 year from the date it was created. If you have any questions or comments, please contact me at 858-774-5618 or James Bloomfield at 858-337-2742.

Thank you,

David L. Allen
CEO
MNC Software, Incorporated

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Firm Name: MNC Software, Inc

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Transmissions and Remote Transmissions V.F.1.0					
Installation	\$16,192	-	-	-	-
Integration	\$3,131	-	-	-	-
Serial Interface	-	-	-	-	-
Ethernet Interface	-	-	-	-	-
Parallel Interface	-	-	-	-	-
Analog Interface	-	-	-	-	-
All Hardware needed to fulfill requirements	\$15,173	-	-	-	-
All Software needed to fulfill requirements	\$135,000	-	-	-	-
Communications with Remote Devices	-	-	-	-	-
Execution of Simultaneous Instructions	-	-	-	-	-
Scheduled Events and External Triggers	-	-	-	-	-
Integration with Third Party Systems	-	-	-	-	-
Reporting/Logging	\$1,566	-	-	-	-
Redundancy	-	-	-	-	-
Interoperability	-	-	-	-	-
User Access	-	-	-	-	-
Upgrades	-	-	-	-	-
Automated Workflows	\$3,131	-	-	-	-
Alarm Correlation	\$3,131	-	-	-	-
Tally Systems	N/A	-	-	-	-
Security	-	-	-	-	-
Monitoring by Exception	-	-	-	-	-
Notifications	\$1,566	-	-	-	-
Extended Warranty If applicable)	-	-	-	-	-
Driver Development	\$3,382	-	-	-	-

Layout Development	\$5,073	-	-	-	-
Expandability	-	-	-	-	-
Tiered Technical Support Please list each Tier	*Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849
Maintenance and Support (if applicable)	-	-	\$24,300	\$24,300	\$24,300

***Silver support is included in the maintenance and support costs. Gold support provides 24/7 support with rapid response times.**

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Transmissions and Remote Transmissions V.F.1.0					
Cost for all optional items that are not included in the base price.	See listing below				
Cost of any additional items needed to increase capability of system. Please list items.	See listing below				
Hourly Rate for Technical Support: (please list all job titles and the hourly rates associated with that title)	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development: (please list all job titles and the hourly rates associated with that title)	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development: (please list all job titles and the hourly rates associated with that title)	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Remote Training Per Person including all associated expenses.	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
On-Site Training Per Person including all associated expenses.	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

#	Product Details	List Price (\$)
1	MEXM-1 2 RU height expansion unit with 24 metering inputs, 24 status inputs and 24 relay outputs for use with any DV unit.	\$ 2,313
2	THS-0080 Temperature and Humidity Sensor, 0-80°C, 0-100%RH	\$ 45
3	RMSPS8 RMS Power Sensor with 8dB attenuation (for reflected Power)	\$ 618
4	RMSPS20 RMS Power Sensor with 20dB attenuation (for incident Power)	\$ 618
5	TS4085-I Indoor Temperature Sensor (-40 to +85°C)	\$ 228
6	TS4085-O Outdoor Temperature Sensor (-40 to +85°C)	\$ 299
7	SACVS-1 Single-Phase AC Voltage Sensor to monitor AC line voltage	\$ 290
8	WIS-1 Water Intrusion Sensor	\$ 54
9	PSA-1 Photoelectric Smoke Alarm	\$ 69
10	ACPM-1/208-240 AC Power Meter 208-240VAC (Self-powered, also compatible with 120VAC installations)	\$ 564
11	SCCT-1/250 Split Core Current Transformer 250A (for use with ACPM Power Meter only)	\$ 84
12	DVLD-1 Davicom Lightning Detector (incl USB adapter)	\$ 731
13	DVLC-1 Davicom Lightning Strike Counter	\$ 1,368
14	FLS-2.0 Rod Fuel Level Sensor for 2 metre-high tanks	\$ 490
15	SMDC-1 Surface Mount Door Contact	\$ 40
16	PID-1 Passive Infrared Detector	\$ 54

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Transmissions and Remote Transmissions V.F.1.0					
Maintenance and Support	\$24,300	\$24,300	\$24,300	\$24,300	\$24,300
Cost for all optional items that are not included in the base price.	-	-	-	-	-
Cost of any additional items needed to increase capability of system. Please list items.					
Hourly Rate for Technical Support; (please list all job titles and the hourly rates associated with that title)	Cat 1 - \$142.89 Cat 2 - \$171.44 Cat 3 - \$219.01 Cat 4 - \$257.17 Cat 5 - \$295.20	\$148.61 \$178.30 \$227.77 \$267.45 \$307.00	\$154.55 \$185.43 \$236.88 \$278.15 \$319.28	\$160.73 \$192.85 \$246.36 \$289.28 \$332.06	\$167.16 \$200.57 \$256.21 \$300.85 \$345.34
Hourly Rate for Driver Development; (please list all job titles and the hourly rates associated with that title)	Cat 1 - \$142.89 Cat 2 - \$171.44 Cat 3 - \$219.01 Cat 4 - \$257.17 Cat 5 - \$295.20	\$148.61 \$178.30 \$227.77 \$267.45 \$307.00	\$154.55 \$185.43 \$236.88 \$278.15 \$319.28	\$160.73 \$192.85 \$246.36 \$289.28 \$332.06	\$167.16 \$200.57 \$256.21 \$300.85 \$345.34
Hourly Rate for Layout Development; (please list all job titles and the hourly rates associated with that title)	Cat 1 - \$142.89 Cat 2 - \$171.44 Cat 3 - \$219.01 Cat 4 - \$257.17 Cat 5 - \$295.20	\$148.61 \$178.30 \$227.77 \$267.45 \$307.00	\$154.55 \$185.43 \$236.88 \$278.15 \$319.28	\$160.73 \$192.85 \$246.36 \$289.28 \$332.06	\$167.16 \$200.57 \$256.21 \$300.85 \$345.34
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Remote Training Per Person including all associated expenses.	\$1,028.66	\$1,069.81	\$1,112.60	\$1,157.11	\$1,203.39
On-Site Training Per Person including all associated expenses.	\$1,271.99	\$1,322.87	\$1,375.79	\$1,430.82	\$1,488.05

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KUON V.F.1.1					
Installation	\$16,192				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$9,693				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$3,131				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$1,785				
Layout Development	\$5,073				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KUON V.F.1.1					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KUON V.F.1.1					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KHNE V.F.1.2					
Installation	\$16,192				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$10,296				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$3,131				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$2,935				
Layout Development	\$5,073				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KHNE V.F.1.2					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KHNE V.F.1.2					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KLNE V.F.1.3					
Installation	\$19,953				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$12,252				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	-				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$2,935				
Layout Development	\$5,073				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KLNE V.F.1.3					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KLNE V.F.1.3					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KMNE V.F.1.4					
Installation	\$19,953				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$12,291				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	-				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$2,935				
Layout Development	\$5,073				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KMNE V.F.1.4					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KMNE V.F.1.4					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KPNE V.F.1.5					
Installation	\$19,953				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$12,291				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$3,131				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$2,693				
Layout Development	\$5,073				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KPNE V.F.1.5					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KPNE V.F.1.5					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KRNE V.F.1.6					
Installation	\$19,953				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$12,291				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$3,131				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$2,693				
Layout Development	\$5,073				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KRNE V.F.1.6					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KRNE V.F.1.6					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KTNE V.F.1.7					
Installation	\$19,953				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$12,291				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$3,131				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$2,693				
Layout Development	\$5,073				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KTNE V.F.1.7					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KTNE V.F.1.7					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KXNE V.F.1.8					
Installation	\$16,192				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$10,296				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$3,131				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$2,935				
Layout Development	\$5,073				
Equipment required but not included					
Expandability					
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KXNE V.F.1.8					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KXNE V.F.1.8					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KYNE V.F.1.9					
Installation	\$16,192				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$10,296				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$3,131				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$1,605				
Layout Development	\$5,073				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KYNE V.F.1.9					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KYNE V.F.1.9					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KUCV V.F.1.10					
Installation	\$16,192				
Integration	\$1,440				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$10,218				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$1,691				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$1,691				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$4,712				
Layout Development	\$3,382				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Remote Transmission Site KUCV V.F.1.10					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Remote Transmission Site KUCV V.F.1.10					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Satellite Teleport V.F.2.0					
Installation	\$34,270				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$13,408				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$3,131				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$25,784				
Layout Development	\$5,073				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Satellite Teleport V.F.2.0					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Satellite Teleport V.F.2.0					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Facilities V.F.3.0					
Installation	\$16,192				
Integration	\$3,131				
Serial Interface	-				
Ethernet Interface	-				
Parallel Interface	-				
Analog Interface	-				
All Hardware	\$10,296				
All Software	-				
Communications with Remote Devices	-				
Execution of Simultaneous Instructions	-				
Scheduled Events and External Triggers	-				
Integration with Third Party Systems	-				
Reporting/Logging	\$2,474				
Redundancy	-				
Interoperability	-				
User Access	-				
Upgrades	-				
Automated Workflows	\$6,106				
Alarm Correlation	\$3,131				
Tally Systems	-				
Security	-				
Monitoring by Exception	-				
Notifications	\$1,566				
Driver Development	\$8,235				
Layout Development	\$11,491				
Equipment required but not included	-				
Expandability	-				
Tiered Technical Support	Silver – included Gold - \$5,000	Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Facilities V.F.3.0					
Cat 1 - \$117.45	Cat 1 - \$122.14	Cat 1 - \$127.03	Cat 1 - \$132.11	Cat 1 - \$137.39	Cat 1 - \$117.45
Cat 2 - \$140.91	Cat 2 - \$146.55	Cat 2 - \$152.41	Cat 2 - \$158.51	Cat 2 - \$164.85	Cat 2 - \$140.91
Cat 3 - \$180.01	Cat 3 - \$187.21	Cat 3 - \$192.70	Cat 3 - \$202.49	Cat 3 - \$210.59	Cat 3 - \$180.01
Cat 4 - \$211.37	Cat 4 - \$219.83	Cat 4 - \$228.62	Cat 4 - \$237.76	Cat 4 - \$247.27	Cat 4 - \$211.37
Cat 5 - \$242.63	Cat 5 - \$252.34	Cat 5 - \$262.42	Cat 5 - \$272.93	Cat 5 - \$283.84	Cat 5 - \$242.63
Cat 1 - \$117.45	Cat 1 - \$122.14	Cat 1 - \$127.03	Cat 1 - \$132.11	Cat 1 - \$137.39	Cat 1 - \$117.45
Cat 2 - \$140.91	Cat 2 - \$146.55	Cat 2 - \$152.41	Cat 2 - \$158.51	Cat 2 - \$164.85	Cat 2 - \$140.91
Cat 3 - \$180.01	Cat 3 - \$187.21	Cat 3 - \$192.70	Cat 3 - \$202.49	Cat 3 - \$210.59	Cat 3 - \$180.01
Cat 4 - \$211.37	Cat 4 - \$219.83	Cat 4 - \$228.62	Cat 4 - \$237.76	Cat 4 - \$247.27	Cat 4 - \$211.37
Cat 5 - \$242.63	Cat 5 - \$252.34	Cat 5 - \$262.42	Cat 5 - \$272.93	Cat 5 - \$283.84	Cat 5 - \$242.63
Cat 1 - \$117.45	Cat 1 - \$122.14	Cat 1 - \$127.03	Cat 1 - \$132.11	Cat 1 - \$137.39	Cat 1 - \$117.45
Cat 2 - \$140.91	Cat 2 - \$146.55	Cat 2 - \$152.41	Cat 2 - \$158.51	Cat 2 - \$164.85	Cat 2 - \$140.91
Cat 3 - \$180.01	Cat 3 - \$187.21	Cat 3 - \$192.70	Cat 3 - \$202.49	Cat 3 - \$210.59	Cat 3 - \$180.01
Cat 4 - \$211.37	Cat 4 - \$219.83	Cat 4 - \$228.62	Cat 4 - \$237.76	Cat 4 - \$247.27	Cat 4 - \$211.37
Cat 5 - \$242.63	Cat 5 - \$252.34	Cat 5 - \$262.42	Cat 5 - \$272.93	Cat 5 - \$283.84	Cat 5 - \$242.63
\$180.01	\$187.21	\$192.70	\$202.40	\$210.59	\$180.01
\$180.01	\$187.21	\$192.70	\$202.40	\$210.59	\$180.01
\$845.49	\$879.31	\$914.48	\$951.06	\$989.10	\$845.49
\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07	\$1,045.49

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Facilities V.F.3.0					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO

Cost Proposal

RFP 5820 Z1

Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Terminal Equipment and Production Matrix Router V.F.4.0					
Installation		\$16,192			
Integration		\$3,131			
Serial Interface		-			
Ethernet Interface		-			
Parallel Interface		-			
Analog Interface		-			
All Hardware		\$10,296			
All Software		-			
Communications with Remote Devices		-			
Execution of Simultaneous Instructions		-			
Scheduled Events and External Triggers		-			
Integration with Third Party Systems		-			
Reporting/Logging		\$2,474			
Redundancy		-			
Interoperability		-			
User Access		-			
Upgrades		-			
Automated Workflows		\$7,359			
Alarm Correlation		\$6,262			
Tally Systems		-			
Security		-			
Monitoring by Exception		-			
Notifications		\$1,566			
Driver Development		\$60,443			
Layout Development		\$21,574			
Equipment required but not included		-			
Expandability		-			
Tiered Technical Support		Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Terminal Equipment and Production Matrix Router V.F.4.0					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Terminal Equipment and Production Matrix Router V.F.4.0					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Master Control, Production Studios, Remote Production V.F.5.0					
Installation		\$16,192			
Integration		\$3,131			
Serial Interface		-			
Ethernet Interface		-			
Parallel interface		-			
Analog Interface		-			
All Hardware		\$10,296			
All Software		-			
Communications with Remote Devices		-			
Execution of Simultaneous Instructions		-			
Scheduled Events and External Triggers		-			
Integration with Third Party Systems		-			
Reporting/Logging		\$2,474			
Redundancy		-			
Interoperability		-			
User Access		-			
Upgrades		-			
Automated Workflows		\$15,030			
Alarm Correlation		\$3,131			
Tally Systems					
Security		-			
Monitoring by Exception		-			
Notifications		\$1,566			
Driver Development		\$67,027			
Layout Development		\$24,110			
Equipment required but not included		-			
Expandability		-			
Tiered Technical Support		Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Master Control, Production Studios, Remote Production V.F.5.0					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Master Control, Production Studios, Remote Production V.F.5.0					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Web Services and IT Networking V.F.6.0					
Installation		\$5,600			
Integration		\$3,131			
Serial Interface		-			
Ethernet Interface		-			
Parallel Interface		-			
Analog Interface		-			
All Hardware		-			
All Software		-			
Communications with Remote Devices		-			
Execution of Simultaneous Instructions		-			
Scheduled Events and External Triggers		-			
Integration with Third Party Systems		-			
Reporting/Logging		\$2,536			
Redundancy		-			
Interoperability		-			
User Access		-			
Upgrades		-			
Automated Workflows		\$5,057			
Alarm Correlation		\$3,131			
Tally Systems		-			
Security		-			
Monitoring by Exception		-			
Notifications		\$1,566			
Driver Development		\$10,051			
Layout Development		\$16,219			
Equipment required but not included		-			
Expandability		-			
Tiered Technical Support		Gold - \$5,200	Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Web Services and IT Networking V.F.6.0					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Web Services and IT Networking V.F.6.0					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO
 Cost Proposal
 RFP 5820 Z1
Network Management Control System

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Government Services Audio-Video V.F.7.0					
Installation			\$5,600		
Integration			\$3,131		
Serial Interface			-		
Ethernet Interface			-		
Parallel Interface			-		
Analog Interface			-		
All Hardware			-		
All Software			-		
Communications with Remote Devices			-		
Execution of Simultaneous Instructions			-		
Scheduled Events and External Triggers			-		
Integration with Third Party Systems			-		
Reporting/Logging			\$4,571		
Redundancy			-		
Interoperability			-		
User Access			-		
Upgrades			-		
Automated Workflows			\$4,571		
Alarm Correlation			\$3,131		
Tally Systems			-		
Security			-		
Monitoring by Exception			-		
Notifications			\$1,566		
Driver Development			\$1,362		
Layout Development			\$10,709		
Equipment required but not included			-		
Expandability			-		
Tiered Technical Support			Gold - \$5,408	Gold - \$5,624	Gold - \$5,849

Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
Government Services Audio-Video V.F.7.0					
Hourly Rate for Technical Support	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Driver Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Layout Development	Cat 1 - \$117.45 Cat 2 - \$140.91 Cat 3 - \$180.01 Cat 4 - \$211.37 Cat 5 - \$242.63	Cat 1 - \$122.14 Cat 2 - \$146.55 Cat 3 - \$187.21 Cat 4 - \$219.83 Cat 5 - \$252.34	Cat 1 - \$127.03 Cat 2 - \$152.41 Cat 3 - \$192.70 Cat 4 - \$228.62 Cat 5 - \$262.42	Cat 1 - \$132.11 Cat 2 - \$158.51 Cat 3 - \$202.49 Cat 4 - \$237.76 Cat 5 - \$272.93	Cat 1 - \$137.39 Cat 2 - \$164.85 Cat 3 - \$210.59 Cat 4 - \$247.27 Cat 5 - \$283.84
Hourly Rate for Installation	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Integration	\$180.01	\$187.21	\$192.70	\$202.40	\$210.59
Hourly Rate for Remote Training	\$845.49	\$879.31	\$914.48	\$951.06	\$989.10
Hourly Rate for On-Site Training	\$1,045.49	\$1,087.31	\$1,130.80	\$1,176.03	\$1,223.07

Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
Government Services Audio-Video V.F.7.0					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					